

July 17, 2003

Dear John Czarnik:

Thank you for the opportunity to serve Calais at Pelican Bay Condo Association, Inc. with natural gas. As discussed, TECOs' natural gas line is currently on Pelican Bay Blvd. and is currently serving several customers on Pelican Bay Blvd. TECO anticipates to be ready to serve your gas energy needs with environmentally clean, safe natural gas in a 3-4 week construction process.

TECO/Peoples Gas will extend natural gas services to marked location(s). This work would be at no charge to you. We will bring an underground line and set meter(s) according to plan.

The attached information sheet defines TECO/Peoples Gas scope of work and what Calais at Pelican Bay Condo Association will need to provide. Each gas account requires a one-time meter set and account activation charge of \$75.00 as required by the Florida Public Service Commission. Each account requires a deposit based on approximately 2 months of usage volume. TECO /Peoples Gas currently pays 7% interest on cash deposits. If you prefer, we can accept an Irrevocable Letter of Credit from your bank or a Surety Bond for the deposit. I will need a signature on the General Service Agreements to start the engineering process to extend natural gas services to the facility.

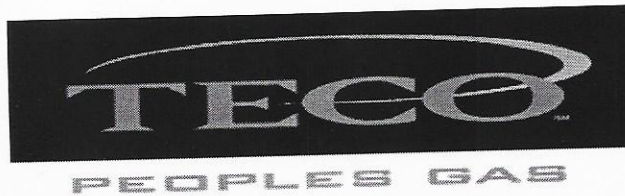
TECO/Peoples Gas looks forward to serving the energy needs of Calais at Pelican Bay Condo Association, Inc. Please feel free to contact me at (239) 690-5505 if you have any questions.

Sincerely,

A handwritten signature in black ink, appearing to read "Rich. Suchant".

Richard Suchant

Account Manager Southwest Florida



## Calais at Pelican Bay Condo Association

### 1. Extend main and services to the appropriate location(s) on the property.

- TECO/Peoples Gas will assume the cost of all mains and services
- TECO/Peoples Gas will coordinate with Calais at Pelican Bay Condo Association for the underground installation of facilities.
- TECO/Peoples Gas requests Calais at Pelican Bay Condo Association to mark and/or locate any underground facilities that do not belong to local utilities (such as propane tanks, underground propane lines, sprinkler systems, septic tanks, sewer lines, drainage fields etc).
- Our crews will exercise due care during construction, but cannot assume responsibility for underground facilities that are not marked and/or correctly located by a property owner prior to construction.
- TECO/Peoples Gas will assume responsibility for contacting local utility companies prior to our construction.
- Teco/Peoples Gas will restore affected areas to as good or better condition.

### 2. Set meters and regulators at appropriate locations

- TECO/Peoples Gas will supply gas meters.

### 3. Conversion of propane equipment

- TECO/Peoples Gas will coordinate the conversion of the propane equipment for the facility, price quote attached.
- TECO Peoples Gas can incrementally bill Calais at Pelican Bay Condo Association for the conversion amount, plus 15% (Administration Fee), in equal monthly charges on Calais at Pelican Bay Condo Association natural gas bill (upon credit approval).
- Calais at Pelican Bay Condo Association will assume all costs that may be associated with conversions, repairs, preventative maintenance and/or non-operational existing propane equipment.
- TECO'S coordination of the conversion of existing propane equipment will occur at scheduled times and will not interfere with the normal operation of Calais at Pelican Bay Condo Association or their guests.

Ball Gas should have info

Propane Tank & " Lines



4. Cost of natural gas.

- Calais at Pelican Bay Condo Association will have the option of purchasing natural gas directly from TECO/Peoples Gas System at the regulated rate set by the Florida Public Service Commission or through a third party marketer. Price quote attached from TECO Gas Services (TECO Partners partnering company)
- Each account will be set under the General Service-One tariff rate.
- Calais at Pelican Bay Condo Association is required to pay a monthly meter charge per account of \$30.00 as per TECO/Peoples Gas tariff.
- Calais at Pelican Bay Condo Association is required to pay a refundable deposit per account for service. This deposit is calculated at two months of gas consumption. This amount may be in the form of a surety bond, irrevocable letter of credit or cash. This deposit will be paid at time of turning on the meter(s).

is 30.00 in-  
addition to  
gas charge  
for 2 meters

X Schedule to be determined by Calais at Pelican Bay Condo Association, the local municipality and TECO/Peoples Gas.

Thank you for the opportunity. We look forward to a long relationship with Calais at Pelican Bay Condo Association, Inc. in Florida.

Respectfully submitted,



Richard C. Suchant  
Account Manager Southwest Florida



PEOPLES GAS

## Gas Service Agreement

|                                                  |                                                                         |                           |                                |
|--------------------------------------------------|-------------------------------------------------------------------------|---------------------------|--------------------------------|
| Customer Name<br><b>Calais at Pelican Bay</b>    | Day Phone<br><b>784-9680</b>                                            | Evening Phone             | Other Phone                    |
| Service Address<br><b>7064 Pelican Bay Blvd.</b> | City<br><b>NAPLES</b>                                                   | St.<br><b>FL</b>          | Zip<br><b>34108</b>            |
| C/O Name                                         | City Limits<br>Yes <input type="checkbox"/> No <input type="checkbox"/> | County Name               |                                |
| Mailing Address                                  | City                                                                    | St.                       | Zip                            |
| Contact Name<br><b>John CZARNIK</b>              | Day Phone<br><b>784-9680</b>                                            | Evening Phone             | Other Phone<br><b>593-8608</b> |
| Federal ID/Social Security #                     | Date Service Line Required                                              | Date Gas Service Required |                                |
| Field Contact Name                               | Phone                                                                   | Alt. Phone                |                                |

## SALES INSTRUCTIONS/REMARKS

## SERVICE TYPE

Extended services - set meter N/C  
set meter - regulator N/C  
conversion cost for heaters \$350.00  
can be billed monthly (15% Admin)

Main On ☒ Off ☐  
New ☒ Added Load ☐  
Conversion: Propane Company  
☒ BALGAS  
Reactivate ☐ Restart ☐  
Res ☐ Com ☒ Indus ☐  
Rate Class ☒ GS-1  
Map #

| QTY.  | APPLIANCE TYPE | PEAK HR DEMAND CF/H | ANNUAL THERMS PRESENT | ANNUAL THERMS ADDITIONAL | PRESSURE AT EQPT. | FINANCIAL INFORMATION                |           | OTHER SERVICES                                         |  |
|-------|----------------|---------------------|-----------------------|--------------------------|-------------------|--------------------------------------|-----------|--------------------------------------------------------|--|
| 2     | PH             |                     |                       |                          |                   | Deposit                              | \$ 335.00 | WH Billing Program <input type="checkbox"/>            |  |
|       |                |                     |                       |                          |                   | Aid to Construction (Non-Refundable) | \$        | Conversion Billing <input type="checkbox"/>            |  |
|       |                |                     |                       |                          |                   | Turn-on Charge                       | \$ 75.00  | Construction Deposit Required <input type="checkbox"/> |  |
|       |                |                     |                       |                          |                   | Other (Details in Remarks)           | \$        | Other <input type="checkbox"/>                         |  |
|       |                |                     |                       |                          |                   | Prepayment                           | \$        | Other <input type="checkbox"/>                         |  |
|       |                |                     |                       |                          |                   | Balance Due                          | \$        | Other <input type="checkbox"/>                         |  |
| TOTAL |                |                     |                       |                          |                   |                                      |           |                                                        |  |

## DEALER INFORMATION

Dealer Name  
Dealer Phone  
Alt. Phone  
Services to be provided by Dealer

## TO BE COMPLETED BY PGS ONLY

|                 |                   |           |         |           |
|-----------------|-------------------|-----------|---------|-----------|
| Meter Size      | Regulator Size    | Premise # | Rt/Cycl | Account # |
| System Pressure | Delivery Pressure | Project # | WOS #   |           |
| Remarks         |                   |           |         |           |

|                                                                                    |                                                 |
|------------------------------------------------------------------------------------|-------------------------------------------------|
| I have read all of the terms and conditions on the reverse side and agree to them. |                                                 |
| Buyer/Owner Printed Name<br><b>R. DANKO</b>                                        | Sales Rep Printed Name<br><b>Richard Suchan</b> |
| Buyer/Owner Signature<br><i>[Signature]</i>                                        | Sales Rep Signature<br><i>[Signature]</i>       |
| Date<br><b>8/4/03</b>                                                              | Date<br><b>5907</b>                             |

PGS CONTACT DURING INSTALLATION OF GAS SERVICE:

DIVISION

PHONE #