

Mark D. Levy

**Calais at Pelican Bay
7064 Pelican Bay Blvd
Naples, FL. 34108**

LANDSCAPE DESIGN PROPOSAL

The objectives of this Landscape Design proposal will to provide a new, modern and updated Landscape topography plan for the St. Laurent property.

Services and objectives that will be included are the following:

- 1) Evaluate existing plant materials on site to identify any plant materials that are viable to reuse.** This material will either need to be transplanted, or would remain in their existing location. The locations of the reused plant materials will be added to the new Landscape plan.
- 2) Make additional recommendations for pruning and/or plant health care treatments for plant materials that will be reused.** This ensures health vigor and proper scale.
- 3) Utilize the original site plans provided to me by Doug Dausman.** These plans are extremely generic and have NO existing planting on them. All projected costs for onsite measuring time are included in the design projected cost.
- 4) Evaluate the current Landscape Lighting, and create an updated low-voltage lighting plan to coordinate with the new Landscape Plan. (TO BE DISCUSSED)**
- 5) Investigate the status of the existing irrigation system with the current contractor to determine the necessary action to provide adequate water to any new plantings. (TO BE DISCUSSED)**
- 6) Areas to be addressed in this proposal as per 3-2-23 meeting with Doug Dausman**
 - Re-design landscape and buffer (In scale) for the Pool area and entrance to pool
 - Create a sketch and plant list for planting between Building "B" & "C" along PB Blvd
 - Create a sketch and plant list for the area South along San Marino by Building "A"
 - Develop specifications to address the drainage issue for the end unit of Building "C"
 - Provide specifications for the replacement of a large Ficus benghalensis (BaynonTree) along Pelican Bay Blvd frontage.
- 7) All communication (emails & Phone calls) with Lisa Warren to obtain approvals on the design and installation details and approval of final completion.**
- 8) Once the design is approved, meet with Doug Dausman and any other board members to create priority areas for the 1st construction phase.**
- 9) Prepare bid documents with unit prices for the areas selected.** This will provide a tool for the Board to compare the costs of the various plants and tasks to complete a section. I will also help in the evaluation of these costs and explanation of benefits.

◆ **MARK D: LEVY** ◆ **HORTICULTURIST** ◆ **LANDSCAPE DESIGNER** ◆ **B.S in Ornamental-Landscape Horticulture -University of Florida-1978** ◆
◆ mdlhort00@gmail.com ◆ (Cell): 914-715-2062

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LANDSCAPE DESIGN AND CONSULTATION COSTS BREAKOUT:

1) MAIN DESIGN/CONSULT FEES: The projected design-consult fee would be **\$3,000.00**. This fee is based on providing a landscape plan in scale and some non-scale sketches. The fee includes any pre-site visits, and incorporates the design elements and objectives listed above. The fee also includes my time if needed to interject any feedback of how the new design affects the current Grounds maintenance contract, yearly Flower Program and Plant Health Care and Lawn Care costs. Pictures of all suggested Plant Materials will be provided as well.

The proposed fee would include any modifications following the 1st meeting only. After the 2nd consult meeting, a **\$200.00/hour rate for design alterations**, and any time needed to go over the revisions.

NOTE: Future Designs that will be needed to revamp areas damaged in Hurricane Ian can be provided as follows:

- Hourly- On Site time for measuring will be billed at the rate of **\$125 per hour onsite**
- Hourly- Office Design Time will be billed at a rate of **\$200.00 per hour**
- Lump Sum: We would meet, and develop a scope of work to be completed and then provide a "Lump Sum" costs.

2) LANDSCAPE INSTALLATION SUPERVISION RATES: This is to assist in coordination and the installation of the new designs, including the placement of bed lines and plant materials. My time on site during construction is instrumental in the implementation of my design vision. Additionally, I will also work with the landscape contractor to solicit difficult to find plant materials, ensure the best plant spacing, and ongoing inspection of the work to ensure it is completed properly, and meets the specifications provided. This is optional, but greatly encouraged to ensure the best end product and increase production. My installation site time will be as needed, generally daily visits during construction.

A FLAT costs option would be a 5% fee of the contracted landscape cost of each phase that will be implemented.

A second option would be Hourly, billable at \$125.00/hour. With this option, I would bill at the end of each week for time spent onsite, as well as communication time with the contractor discussing project details.

3) ONSITE HOURLY GM RATES: (After the Landscape installation is complete and the Grounds Maintenance contractor has taken responsibility.)

This is a purely **OPTIONAL SERVICE**, and billed hourly. For site visits, a **\$125.00 per hour** will be the billable rate on site (minimum 1 hour) for me to meet with the grounds maintenance contractor to discuss any potential maintenance issue that would benefit from my feedback.

4) EMAIL AND PHONE: Once everything is in place, any email correspondence, texts and phone calls needed to help manage the contract will be billed at a rate of **\$125.00 per hour**.

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Calais at Pelican Bay Design Proposal

AUTHORIZATION TO PROCEED

- Mark D. Levy is authorized to proceed with preparing a Landscape Design as outlined in the attached proposal.
- All property measurements are based on site plans and/or previous Landscape plans provided to me.
- All designs to be completed timely, and in a workmanlike manner according to standard practices.
- Any alteration or deviation from above specifications involving extra costs will be executed only upon written orders, and will become an extra charge over and above the estimate.
- If an Irrigation Design is deemed necessary, design time will be quoted and invoiced separately.
- All agreements are contingent upon strikes, accidents or weather delays beyond anyone's control.
- [REDACTED]
- [REDACTED]
- [REDACTED]
- [REDACTED]

3/16/2023

Check Boxes for Authorization

Note: If all boxes remain unchecked and the contract is signed, you have agreed to all work outlined below.

- | | |
|--|-----------------------------------|
| ☒ INITIAL LANDSCAPE DESIGN | Cost...\$ 3,000.00 |
| ☐ INSTALLATION SUPPORT- OPTION 1 | Cost...5% OF INSTALLATION COST |
| ☒ INSTALLATION SUPPORT -OPTION 2 | Cost...\$ \$125.00 / HOUR ON SITE |

I understand that the amounts listed above do not include sales tax (where applicable). This proposal may be withdrawn by us if not accepted within 30 days.

Payment Terms: A \$1,500.00 RETAINER WILL BE REQUIRED ALONG WITH A SIGNED DESIGN CONTRACT. THE BALANCE WILL BE DUE ONCE DESIGN HAS BEEN APPROVED AND READY TO BE BID.

John J. Tonente, President
ACCEPTED BY

DATE: 3/16/2023

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